



Regulatory Affairs Manager

An exciting opportunity for a regulatory professional to join a growing and highly regarded satellite consulting business.

About ManSat

ManSat is the world's largest commercial satellite spectrum provider and helps companies secure the orbital and spectrum resources they need for their projects, whether for telecom, Earth observation or space research.

For more than 20 years, ManSat spectrum has provided connectivity to more than 3 billion people around the world and supported clients from NewSpace start-ups to global geostationary satellite operators and government authorities. The company has built an enviable reputation as the consultancy of choice for many key players in the satellite industry

To support the business and its continued growth, ManSat seeks a Regulatory Affairs Manager.

About the Position

The Regulatory Affairs Manager is a newly created position that will be responsible for supporting ManSat's impressive portfolio of clients. The role will appeal to a regulatory professional who enjoys both working independently and within a team, and a person who thrives on providing excellent client service and working with cutting edge satellite businesses.

This would include supporting clients throughout all the stages of the ITU filing process and engaging with other operators and stakeholders in order to ensure interference-free operations.

Other responsibilities will include licensing activities, and as such the successful candidate will collaborate with government agencies, regulatory authorities, and other operators in order to achieve the required market access for successful commercial operations.

Duties also include representing clients and advocating for new/updated regulatory frameworks in international fora to enable the introduction of disruptive technologies and/or safeguard clients' interests.

Reporting and Location

The role reports to the Chief Consulting Officer. Location is flexible and home-based, but London would be a preference.



Principal duties/responsibilities

- Manage the company's clients' satellite filings in compliance with the ITU regulations
- Support bilateral coordination activities in collaboration with satellite operators and government agencies
- Help clients define and implement successful spectrum strategies
- Represent clients before government agencies, standardisation bodies, and relevant fora
- Meet contractual/regulatory obligations to the Isle of Man Communications and Utilities Regulatory Authority, Ofcom, Iceland Post and Telecom Administration, and maintain good working relations with all parties to uphold ManSat's reputation
- Secure and maintain the necessary licenses to enable clients' services and market access on a global scale
- Develop interference analyses to explore & assess new avenues for ground-breaking services
- Support internal Business Development and Marketing activities to help generate business growth

Skills and Experience Required

- Overall understanding of the satellite business together with technical and regulatory implications
Minimum 3-5 years experience with obtaining licenses for satellite services and /or radio-frequency engineering
- Knowledge of the ITU filing process and frequency coordination
- Self-motivated/-starter with experience working in virtual teams
- Strong analytical skills and ability to think outside the box
- MATLAB (desirable) and Access/SQL (nice to have)

Remuneration and Benefits Overview

The company offers an attractive base salary, bonus and pension contribution. ManSat also offers the highly attractive benefit of unlimited paid leave. This compelling benefit is a key pillar in ManSat's policy of offering their team members an advantageous work/life balance.